



Revision number:

Purchasing Agent: Debbie Gundersen  
Phone #: 801-538-3150**Item:** Wireless Network Management Software

Vendor: 69937A

Proactive Network Management Corp.  
275 East South Temple  
#300  
Salt Lake City, Utah 84111

Internet Homepage:

General Contact:

Dick Stayner

Phone:

801-355-1099

Fax:

801-355-1566

Email:

dick@pnmc.com

Reporting Type:

**Summary**

Brand/trade name:

Roving Planet

Price:

SEE ATTACHED PRICE LIST

Terms:

Effective dates:

06/10/2005 through 06/09/2007

Days required for delivery:

Price guarantee period:

2 years

Freight:

Minimum order:

1 day

Minimum Shipment:

F.O.B. Destination

Other Conditions:

Renewal Options:

Potential renewals through 06/09/2010

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**NOTE: CONTRACT NUMBER CHANGED FROM MA1910 TO MA1912.****ALSO REFER TO MA1916.**

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It is the responsibility of the agency to ensure that non-contract items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

This contract resulted from Bid DG5524

**PRICING SCHEDULE**

	Part #	Discount	List Price	Discounted Price
1. Roving Planet AP Manager	APM 100	15%	\$7,500.00	\$6,375.00

Includes all the features mentioned above--specifications below.

Roving Planet AP Manager is complete solution

Note: Roving Planet through Proactive Network Management Corp. will support a supplement discount for customers who have a current version of Cisco WLSE. This discount will be \$3,000.00

List the percent discount off your most current list price for any additional software products that may be utilized now or in the future for network management: 15%

List the percent discount off your most current list price for maintenance costs and upgrades on the software listed above: 15%

Detailed specifications are below:

**Roving Planet AP Manager**

Roving Planet's AP Manager supports all enterprise access point vendors and optimized WLAN performance through centralized management of key access point settings such as radio power and channel. AP Manager reduces management costs over the entire WLAN ownership lifecycle from initial setup and configuration of access points through ongoing management and maintenance. Roving Planet's architecture ensures that the centralized software platform can manage multi-vendor access points and scale to support the largest, multi-site WLAN deployments. Additionally, AP Manager enhances WLAN security by ensuring that all access points have critical security settings turned on, auto-updating any access point if configuration changes are detected, and automatically re-configuring any improperly provisioned access point to approved administrative settings. Improperly configured access points account for the majority of WLAN intrusions.

- Automate time-intensive tasks by using groups and job scheduling
- Update full or subsets of configuration changes
- Update firmware revisions with the ability to revert back if needed
- Automatically discover when an access point fails
- Store multiple firmware images from multiple vendors
- Maintain historical record keeping of all direct and external configuration changes, allowing a full audit trail of AP changes

**Other Items:**

- Annual Maintenance Cost is 18%
  - Software upgrades are included in this annual cost
- Local support is provided via PNMC

**FINET COMMODITY CODES:**

20928000000: Communications: Networking Linking, etc.

20827000000: Communications: Networking Linking, etc.